

Message Text

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SUBJECT: CULTURAL EXCHANGES AGREEMENT IMPLEMENTING CONDITIONS
FOR EXHIBITS

REF: A) BUCHAREST 5649; B) STATE 269090

1. GOR TENTATIVELY TABLED IN TODAY'S DISCUSSIONS WHAT WE REGARD AS ACCEPTABLE VARIANT OF SENDING-SIDE PAYS FORMULA. GOR VARIANT IS RESPONSE TO OUR ORIGINAL REIMBURSEMENT FORMULA AND SUBSTITUTES THE ROMANIAN EMBASSY IN WASHINGTON FOR THE COUNCIL AS "REIMBURSEE." (COMMENT: CONTRARY TO INTERPRETATION IN PARA 4 REFTTEL B, AGENCY WOULD NOT REPEAT NOT BECOME INVOLVED IN PAYMENT OF BILLS FROM ROMANIAN EMBASSY FOR GOR EXHIBIT IN U.S.; PAYMENT TO ROMANIAN EMBASSY WOULD BE DIRECT DOLLAR REIMBURSEMENT FOR LEI TRANSPORTATION COSTS PAID BY THE COUNCIL FOR OUR EXHIBIT IN ROMANIA. END COMMENT.)

2. IN DISCUSSIONS OF THE 1975-76 PROGRAM TODAY WE LINKED THE TRANSPORTATION CHARGES FOR THE PHOTOGRAPHY USA EXHIBIT WITH A ROMANIAN TAPESTRY EXHIBIT THE COUNCIL SAYS IT PLANS TO SEND TO THE U.S. IN 1976. PURSUANT TO THIS LINKAGE, (A) THE COUNCIL WOULD PAY THE INTERNAL TRANSPORTATION CHARGES IN ROMANIA FOR THE PHOTOGRAPHY USA EXHIBIT; (B) WE WOULD REIMBURSE THE ROMANIAN

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EMBASSY IN WASHINGTON IN DOLLARS IN EQUIVALENT AMOUNT WHICH

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P NIL WOULD APPLY TOWARD TRANSPORTATION COSTS FOR ROMANIAN TAPESTRY EXHIBIT. THIS PROVISION HAS ADVANTAGE OF LIMITING APPLICATION OF FORMULA TO SPECIFIC EXHIBIT.

3. WE HAVE AGREEMENT WITH GOR WHICH PRESERVES OUR OPTION TO PRESENT ANOTHER MAJOR EXHIBIT IN 1976 PURSUANT TO DRAFT PROVISIONS REFERRING TO EXCHANGING "AN AVERAGE OF ONE (I.E. MAJOR) EXHIBIT ANNUALLY." WE ALSO HAVE TENTATIVE AGREEMENT WHICH DOES NOT LIMIT THEME OF EXHIBIT. UNTIL DISCUSSION OF IMPLEMENTING CONDITIONS TODAY, COUNCIL HAS BEEN INSISTING ON LIMITING MAJOR EXHIBIT TO FIELD OF "ART." ACCORDINGLY WE BELIEVE WE HAVE (AT LEAST TENTATIVELY) BROAD OUTLINES OF SENDING-SIDE PAYS FORMULA FOR INTERNAL TRANSPORTATION AND RETAINED OPTION TO PRESENT MAJOR EXHIBIT ON THEME OF OUR CHOICE. REGARDING CURATOR COSTS, GOR REMAINS INFLEXIBLE AND WE MAY HAVE TO USE FINAL FALLBACK POSITION WHEREBY RECEIVING-SIDE PAYS PURSUANT PARA 1 REFTEL B.

4. DETAILS CONCERNING PAYMENT OF TRANSPORTATION COSTS WOULD BE SPELLED OUT IN LETTER TO COUNCIL RATHER THAN IN IMPLEMENTING CONDITIONS; LATTER WOULD MERELY REFER TO "MUTUAL AGREEMENT" BETWEEN EMBASSY AND COUNCIL ON MATTER OF INTERNAL TRANSPORTATION.

5. REQUEST AGENCY AUTHORIZATION TO USE ROMANIAN EMBASSY, WASHINGTON AS "REIMBURSEE" FOR TRANSPORTATION COSTS OF PHOTO USA EXHIBIT. REPLY BY IMMEDIATE CABLE SINCE WE HOPE TO ENTER FINAL STAGES OF NEGOTIATIONS ON PROGRAM ON MORNING OF DECEMBER 11. IN ABSENCE OF AUTHORITY TO USE THIS VARIANT OF REIMBURSEMENT FORMULA, WE BELIEVE IT WILL BECOME NECESSARY TO USE THE FINAL FALLBACK POSITION AUTHORIZED IN REFTEL B.
BARNES

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